

Capability Statement

Red Compass Realty is a professional Real Estate company, with experts specializing in multiple facets of the industry. As a team of creative problem solvers, we leverage our experience, training, relationship network, and technology to provide tailored solutions that address our clients' most pressing needs. Our portfolio of services includes consulting, commercial and residential brokerage, property management, and land development.

Core Competencies

Consulting

We provide expert guidance to help organizations navigate the complex real estate landscape. Our consultants have a deep understanding of location analysis, demographics, mapping technology, primary source data and access to powerful analytic tools, enabling us to provide strategic advice that drives growth and efficiency.

Commercial and Residential Brokerage

Our brokerage solutions are backed by decades of collective experience in the market, with experts in residential sales totalling over \$80 million in 2022. Our broker holds the prestigious certified commercial investment manager (CCIM) designation and is a recognized expert in the disciplines of commercial and investment real estate with a specialty in office, and experience in industrial, retail, and multi-family property types. Landlord and tenant representation experience and tools enhance our ability to negotiate advantages to our clients.

Property Management

We provide full service real estate management services to ensure your asset's value is preserved and enhanced while in our care, and ultimately aligned with your objectives.

Real Estate Development

Our development team brings together land, labor and capital to create new built space meeting the needs of society while coordinating with public sector officials on approvals, zoning changes, building codes, and the provision of infrastructure. Project feasibility includes work with private sector interest groups, financial and space markets, to evaluate a project. We assemble teams of designers, engineers and construction workers to see projects from ideation to creation.

Differentiators

What sets Red Compass apart is our commitment to begin with the clients objectives by listening and asking questions to really understand the desired end state. We leverage powerful analytic tools and industry experience to reduce risk to our clients. Our fees are straightforward and easy to understand. And we support our local creative arts by donating to the local symphony and public school music programs. We value creativity and strive to nurture our own abilities to think beyond the set of facts we are presented with to drive unique and success driven solutions

Company Snapshot

CAGE: 9L2E1

Gov. Business POC: Jackson Berry

E-Mail: jackson@callredcompass.com

Socio Economic: Service Disabled
Veteran Owned Small Business

UEI: YD2ZGJFF5LL7

Phone: 970-261-9136

Address: 1910 N 12th St A
Grand Junction, CO 81501

Work Area: Nationwide

Past Performance

Red Compass has a proven track record of success in delivering high-quality real estate solutions to private individuals, non-profit organizations, and large private corporations. Our core team of 8 agents have sold over 400 commercial and residential units over the past __ years. Our development team has developed raw land through rezone and carried projects to a final built product, initial leasing and management. These projects have ranged in size from single units on less than 1/4 acre to 390 units on 25 acres. We have consistently received high client satisfaction ratings for our reliable, efficient, and innovative solutions.

Primary NAICS & PSC Codes

531110 - Lessors of Residential Buildings and Dwellings

531120 - Real Estate rental or leasing of nonresidential building (except miniwarehouse)

531130 - Lessors of Miniwarehouses and Self-Storage Units

531210 - Offices of Real Estate Agents and Brokers

531311 - Residential Property Managers

531312 - Nonresidential Property Managers

X1AA - Lease/Rental of Office Buildings

X1AZ - Lease/Rental of Other Administrative Facilities and Service Buildings

X1FZ - Lease/Rental of Other Residential Buildings

X1GZ - Lease/Rental of Other Warehouse Buildings

X1JZ - Lease/Rental of Miscellaneous Buildings

